ICSC 2026 Round 2 Scenario



Note: REGARDLESS of what happened in Thursday's role plays, THIS is the Round 2 scenario that covers what really happened in Round 1. You are to assume this information below when planning for Round 2. This has NO relevance and NO connection to the Wild Card Round!

Your meeting with Colin McLain was a success! You learned that FBMC is looking to find a solution quickly to their cybersecurity issues. Colin said they use Microsoft 365, Microsoft security tools, and have 4 people responsible for security operations. Colin did not know the endpoint count.

Colin explained that FBMC had multiple critical incidents at once, and it stretched their security team. Recently, suspicious account activity and endpoint alerts came in around the same time. All four security people had to stop their other work and piece together what was happening across several tools. Colin said that they receive approximately 180 security alerts a day and improvements to their defenses keep getting pushed back. During the incident, routine security work also fell behind. FBMC handles sensitive client and benefits-related information, and they have not confirmed that data was stolen or not. But losing client confidence could jeopardize renewals.

Colin also said that he is not confident FMBC has a clear view of every device and system they need to protect. Their team gets information from different tools, and their lists do not always match. During the recent incidents, it was difficult to confirm which systems were involved and whether they had the protection expected. A device might appear in IT's inventory but not in the security team's records. Someone must then investigate whether it is a recordkeeping issue or a genuine gap in protection. This adds more manual work to the team's already full plate. As FBMC adds devices, those lists become harder to keep aligned. They cannot rely on an occasional review to tell them what has changed. If unmonitored systems hold sensitive information, the consequences could be disastrous.

Finally, Colin explained that FBMC's growth is making the capacity problem worse. He did not think that the security team can keep scaling by hiring every time the workload grows. They are taking on more client work, but their security team is not getting more time. FBMC is concerned about burnout and how they would handle multiple incidents. New hires are being discussed, but they are not approved yet. They are worried the existing team might quit because of burnout. The planning estimate is $120,000 in annual cost per analyst. Six additional analysts would be approximately $720,000 a year. Even if those hires are approved, finding and training the right people will take time. Their security workload will continue growing in the meantime.

At the end of the meeting, Colin was very interested, but said you need to talk to Matt (Mary) Olinger, Managing Principal at FBMC. (https://www.linkedin.com/in/mattolinger/) You asked for an intro and got one! You have a 20-minute meeting with Matt (Mary) on Friday morning. Good luck!