



ReliaQuest Differentiators

Differentiator Roll Up

Making Security Possible With The Customer As The Platform.

Security Operations specific to your architecture, technology & business needs

Data Stitching

The Universal Translator normalizes data across existing systems and automates alert enrichment without the need for any data ingestions

Detection at-source

GreyMatter deploys detections centrally across all security tools with bi-directional integrations

Agentic AI

Self-learning agentic AI models trained on 10+ years of proprietary Incident Response data automates Tier 1 and Tier 2 security operations

Contain threats in <5 mins

with an AI-powered Security Operations Platform



Detect Threats Where Your Data Lives

Get visibility across all your telemetry without the pain, overhead, and cost of centralizing data in a SIEM



Eliminate mundane Tier 1 and Tier 2 tasks

Autonomous, self-learning Agentic AI completes alert triage, enrichment and analysis at machine-speed



You As The Platform

Security operations automation - specific to your architecture, technology & business needs

GreyMatter's Unique Value Proposition for Security Teams



Data Stitching Drives Faster Investigations And Reduces Analyst Burnout

- Natural language interface for 200+ sources of telemetry through patented Universal Translator and bi-directional APIs
- Post-alert data stitching automatically collects context from connected sources for faster investigations
- All relevant data collected in minutes, reducing the need for storing telemetry data and tool pivots



Flexible Detection for Enterprises Reduces Latency And SIEM Dependency

- Curated and continually validated detections deployed via APIs in minutes across your technologies, where the data lives
- Threat Intel and Threat Hunting provide coverage against emerging threats with behavioral and TTP-based detections
- Ingest alerts directly from source technologies and integrate them into automation workflows for faster response



Agentic AI Approach to Automation Built on 10+ Years of Proprietary Data

- AI Agents can perform the same functions as humans with higher precision and speed (minutes vs hours)
- Eliminate tedious tier 1 and tier 2 tasks across the DCIR workflow allowing your team to focus on more strategic work

95%

Reduction in Alert Volume

129%

Increase in MITRE Coverage

4.48 mins

Average MTTC with Automated Response Plays, FY25

82%

Avg. Reduction in MTT Resolve, YoY

Unified visibility with data-stitching

Data-stitching is powered by the patented **Universal Translator**

Converts diverse data types from disparate tools in customer's technology stack into a **normalized, common language, format**

Provides **unified visibility** across all tools

Automatically **enriches investigations and threat hunts** with normalized data from connected source technologies in GreyMatter

Empowers existing investments

Gives customer's the **optionality to use the best security tools** while eliminating pivots and the need for their team to develop and maintain expertise in many individual security tools.

Detection at-source for rapid coverage

GreyMatter Detect centralizes our comprehensive behavior and signature-based detection knowledge into our cloud-managed detection library

Detect at-source, at-storage, or a combination of both

GreyMatter connects directly to security technologies via API, executes the remote queries from the stored detection logic, and rapidly generates an alert for security threats

Customers receive a combination of both ReliaQuest-Authored and Technology-Vendor Authored detections

Autonomous investigations with AI Agent

GreyMatter is the **only** Security Operations Platform that's **powered by Agentic AI**, which autonomously **handles the mundane tier 1 and tier 2 tasks** of security operations

AI Agents **autonomously conduct full investigations**, without human intervention, and can **contain and respond** to threats using the customer's connected technologies

AI Agent is **holistic across tools**

ReliaQuest use of AI is **fully transparent**, with customers having visibility into **every action the AI Agent performed** during an investigation, including failures and replanning

RELIAQUEST®

