



ReliaQuest GreyMatter®: **Accelerate Security Operations** Without the Complexity

Cyber attackers are moving faster than ever, achieving lateral movement in 27 minutes and exfiltrating data in as little as 4 hours.

As attacks accelerate, every second counts for defenders—but they're losing time.

Manual Tier 1 and Tier 2 tasks overwhelm analysts, fragmented tools leave critical blind spots, and siloed data across SIEM, EDR, and cloud systems makes detection disjointed. Add a constantly expanding attack surface to the mix, and it's harder than ever to keep up.

Security operations teams need tools that can respond faster than humans can act.

ReliaQuest GreyMatter: The Agentic AI Security Operations Platform

GreyMatter is an agentic AI security operations platform designed to accelerate SecOps without adding more complexity.

By normalizing telemetry across your stack with its Universal Translator, detecting threats directly at their source, and investigating autonomously, GreyMatter empowers your team to stay ahead of attacks while simplifying operations.

GreyMatter is the only security operations platform with the modularity to work with your unique architecture—now and in the future.



Cutting down our mean time to contain has meant a lot. The automation and AI built into GreyMatter is really what drove those numbers down, enabling us to detect and contain quickly.”

— Pat O’Keefe, Head of Global Cybersecurity, Circle K

Key Capabilities

Universal Translator: Normalize. Stitch. Contextualize.



It all starts with telemetry. GreyMatter translates and unifies telemetry from every technology within your stack—endpoints, cloud, SaaS, identity, and network—into a single language.

With consistent detection logic, you get faster investigations and simplified automations across your ecosystem without custom scripting or siloed rules.

At-Source Detection: Skip the Middleman to Detect Faster



GreyMatter detects threats where they originate—at the endpoint, in the cloud, or wherever your data lives.

When detection is no longer tied to centralized storage, you can cut ingest costs without compromising visibility, detect in real time, and deploy faster—all while scaling detection as your architecture grows.

Agentic AI: Not Just Smart—Truly Autonomous



Unlike traditional generative AI that waits for prompts, GreyMatter Agentic Teammates plan, cooperate, and act, making decisions and executing responses. Each Teammate focuses on a different SecOps role, from threat hunting to threat intelligence to detection engineering.

Metric	Before GreyMatter	After GreyMatter
Threat containment time	❌ 19.5 hours	✅ < 5 minutes
Analyst time spent on Tier 1/2	❌ >85%	✅ <10%
Detection deployment time	❌ Weeks or months	✅ Minutes



GreyMatter’s flexibility and ability to integrate with our existing tools gave us the freedom to scale without disrupting operations. It’s a game-changer for organizations of our size and complexity.

— Marc Varner, CISO, Lowe’s



When we started using ReliaQuest’s automated response, that’s where it really allowed us to start focusing a lot of our security resources on more advanced things that humans should be focusing on. It allowed us to take some of those incident response tasks that are boring, mundane, and repetitive off and focus on the larger problems.

— Michael Meis, Associate CISO, University of Kansas Health System

GreyMatter brings clarity, speed, and confidence back to security operations.

Run leaner. Detect earlier. Contain threats faster.

Request A Demo →

About ReliaQuest

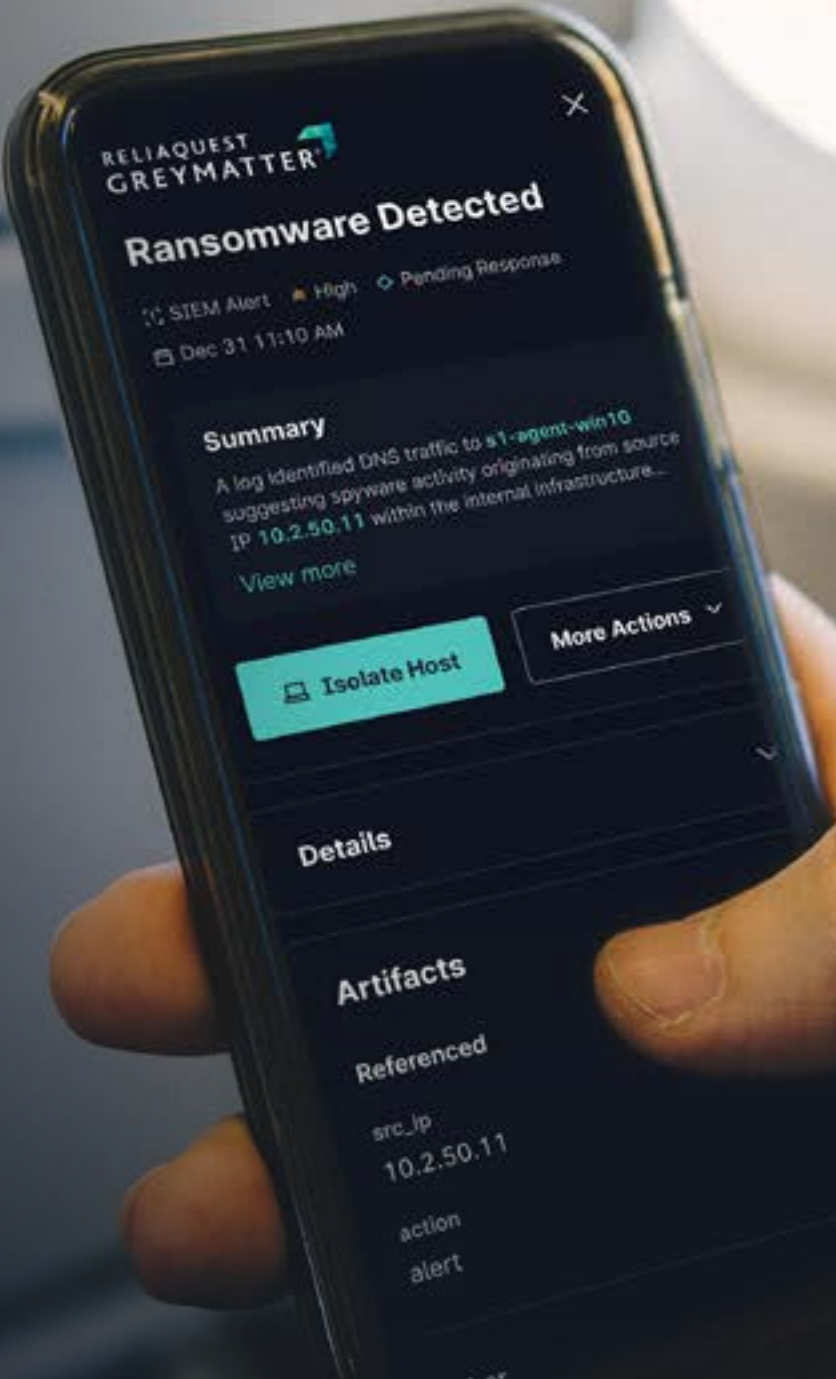
ReliaQuest Exists to Make Security Possible

ReliaQuest exists to Make Security Possible. Our agentic AI security operations platform, GreyMatter, allows security teams to detect threats at the source, contain, investigate, and respond in less than 5 minutes—eliminating Tier 1 and Tier 2 security operations work. GreyMatter uses our Universal Translator, detection-at-source, and agentic AI to seamlessly connect telemetry from across cloud, multicloud, and on-premises technologies.

ReliaQuest is the only cybersecurity technology company that delivers outcomes specific to each organization’s unique architecture, technology, and business needs.

With over 1,000 customers and 1,200 teammates across six global operating centers, ReliaQuest Makes Security Possible for the most trusted enterprise brands in the world.

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