# **RELIAQUEST GREYMATTER:**



**OPERATIONALIZE SECURITY WITH OPEN XDR-AS-A-SERVICE** 

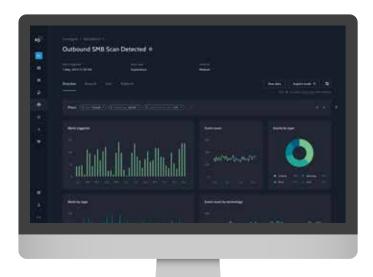
Enterprise security teams struggle with limited integration across tools, leading to a lack of visibility into data, processes, and risk. Thus, they are mired in manual processes, slow response times, and the inability to confidently implement automation. This leaves them stuck being reactive and unable to effectively detect and respond to threats or proactively advise the business.

The result: inefficiencies lead to increased risk to the business.

A majority of security teams have reached the tipping point where the number of security tools in place is so burdensome it adversely impacts security posture and increases risk.\*

## THE SOLUTION:

ReliaQuest GreyMatter™, a cloud-native platform, unifies telemetry from any security solution, regardless of vendor or data location, for unified detection, investigation, response, and resilience, delivered with 24/7/365 security expertise.





#### **INCREASE VISIBILITY**

- Data on demand
- One centralized, user-friendly view
- Operationalize existing technology



#### **DECREASE COMPLEXITY**

- Alert-level automation
- Codified best practices
- Ensures optimal performance of current investments



#### **MANAGE RISK**

- Track improvement in tools, teams, and processes
- Detection mapped to business risks, use cases, and technologies

66 For years, vendors have promised to deliver a 'single pane of glass,' but always fell short. ReliaQuest GreyMatter unifies security tools for visibility across layers, aggregated alerting, faster investigation and response, bolstered by proactive threat hunting and attack simulation to continually improve your posture, all wrapped with security advisory expertise for accelerating key initiatives.

- John Childers, Director, Information Security, Aqua America

# WITH RELIAQUEST GREYMATTER, ENTERPRISES GET:



#### Increased visibility across your security portfolio

Unified visibility and collaboration across your security program to detect and respond to threats at machine speed.



#### End-to-end automation across the security lifecycle

Threat detection content mapped to the Kill Chain and MITRE ATT&CK®, machine learning-driven threat hunting, and automated attack simulations to identify gaps and prioritize remediation based on highest risk to the business.



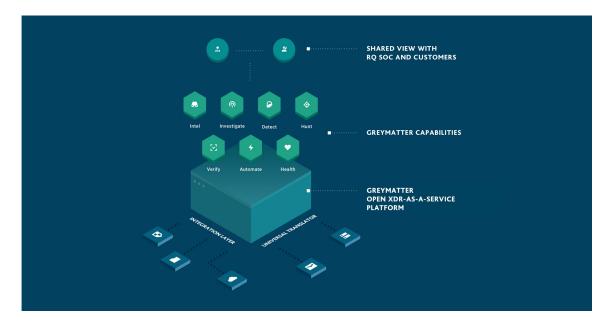
### **Higher ROI of existing security investments**

Continuous measurement of tools, teams, and processes, then validating, optimizing, and improving them.

#### **HOW IT WORKS:**

ReliaQuest GreyMatter combines Open XDR technology with 24/7/365 security expertise to give organizations the visibility and coverage they require to make cybersecurity possible.

Hundreds of Fortune 1000 organizations trust ReliaQuest GreyMatter to operationalize security investments, ensuring teams focus on the right problems while closing visibility and capability gaps to proactively manage risk and accelerate initiatives for the business.



## THE RESULTS:

400% improvement in threat detection in the first 90 days

12X increase in visibility accelerating threat detection and response

35% reduction in TCO due to operating more efficiently